



## Abstract

SAP Partner Business Assessor (PBA) is a web based application used for A Partners and for The Manager . The main objective of the application is to do the research and analysis by the Organizations including the Partner Operating Units (POU). Finding out the Partner's and the manager's goals ,values and the capabilities for The Organizations. Providing the comments and the recommendation to find out the collaborative decisions. To show the details and summary reports of the solved assessment by The partners and The Managers. Generating the reports, Assessment Feedback, Combined assessment and dimensions score.



## Introduction:

Partner Business Assessor typically collaborative responsibility to achieve research analysis ,decision making ,documentation ,continuous comments and recommendation, generating reports and assessment feedback. To start with the SAP Partner Business Assessor, Admin needs to configured the site as below :

Admin is responsible to create an Organization after and will create multiple POU's under the organizations. POU's is kept alive by one Partner Super User (PSU) and One Partner Business Manager (PBM). Each PSU have multiple partner users similarly PBM will also have SAP User. Partner Users and SAP Users are responsible to solve the assessment behalf of the PSU and the PBM.

Admin will create multiple dimensions with the options and assign those dimensions to the assessments under assessment groups. Further that assessment group will assign against the POU.

POU users will solve the dimension with the comments and the recommendation and submit it to the admin.

Admin review a test and take an action as approved or declined. Declined assessments need to be solved and resubmitted again by the user. An Approved assessment will go for report generation ,feedback and the decision making process.



## Objective Of The Study -

To Examine the opinion of the Partner and the SAP Users against Business.



Collaborative decision and to find out the solutions.



Qualified partners selections.



Solving Assessments ,Comments and recommendations against the programme topic .



Plan for the future ,build a growth and improve our products and the programmes performance.



Document and Report generation

Assessment Feedback document

Combined users score against dimension And assessments

Reports : Benchmark, Partner and SAP Perceptions, Score to target gap, dimension score by quarter.

## Methodology -

By using software development life cycles understanding the clients requirements for the development as below : Choose appropriate technologies and frameworks for frontend and backend development, considering factors such as scalability, performance, security, and developer expertise. Popular choices include HTML ,CSS,JQUERY for frontend and Laravel PHP for backend.

Optimize software performance and scalability to handle large data hierarchies and Database query, code optimization and reduce time complexity.

Gather the information required for assessment perspective. Understand the chart ,table and graphical representations to judgements and make a decision for reports and the document

## Business Challenge -

The Partner Business Assessor team at SAP faces a significant business challenge in evaluating and selecting the right partners to enhance SAP's ecosystem and drive mutual success. The challenge arises from several factors:

### Diversified partners ecosystem :

Nowadays SAP's partner ecosystem comprises a wide range of companies with varying sizes, industries, and capabilities. Evaluating and selecting partners that align with SAP's strategic objectives with diverse customer needs can be complex.

### Changing Market Dynamics:

The technology landscape is constantly evolving, with emerging trends, new market entrants, and evolving customer demands. Keeping pace with these changes and identifying partners that can address current and future market needs is a challenge.

### Decision Making :

To make the collaborative decision and find out The solution and generating reports and documentation are challenges to the systems.





## Solution And Recommendation -

### Performance Monitoring and Decision:

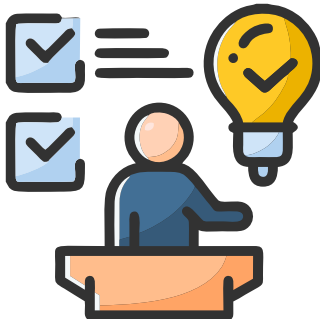
Continuously monitor partner performance, track key metrics, and provide support and guidance to optimize collaboration . Regularly review and refine partner engagement strategies based on feedback and performance Insights.

### Provide assessments for comment and recommendations :

Partner will give a easily feedback ,comments and Recommendations on the programme to improve The performance.

### Data Representation :

Provide flexible ,sophisticated and effective Visualization in the form of Charts , Graphs and The tabular format.



## Conclusion -

Partner Business Assessor is valuable tool for optimizing the partner performance ,collaborative Decision and mutual success for the organization. Organization will continuous monitor the performance to Build growth in today's competitive environments.